11/18/15 13: 40: 26

#### CITY OF FREEPORT Statement of Revenue Budget vs Actuals For the Accounting Period: 11 / 15

Page: 4 of 6

Report ID: B110C

Recei ved Revenue % Current Month Received YTD Estimated Revenue To Be Received Fund Account Recei ved 326 Bonds, 2013 (Refunding of Main St Improvements) Account Group Total: 0.00 0.00 158, 227. 00 158, 227. 00 Fund Total: 0.00 0.00 158, 605. 00 158, 605. 00 0 % 330 Bonds, 2006 (Industrial Park) 36200 Mi scel Laneous Revenues 36210 Interest Earnings 0.00 0.00 1, 282.00 1, 282.00 0 % Account Group Total: 0.00 0.00 1, 282.00 1, 282.00 0 % 39200 Transfer from other funds 39200 Transfer from other funds 0.00 38, 552. 00 0.00 -38, 552. 00 Account Group Total: 0.00 38, 552.00 0.00 -38, 552. 00 Fund Total: 0.00 38, 552, 00 1, 282, 00 -37, 270, 00 331 Bonds, 2012 (Refunding of Industrial Park) 31000 General Property Taxes 31000 General Property Taxes 0.00 33, 360. 49 70,000.00 36, 639. 51 48 % Account Group Total: 0.00 33, 360. 49 70,000.00 36, 639. 51 48 % 36200 Miscellaneous Revenues 0.00 0.00 1,016.00 0 % 36210 Interest Earnings 1,016.00 Account Group Total: 0.00 0.00 1,016.00 1,016.00 0 % 39200 Transfer from other funds 0.00 377, 340. 00 39200 Transfer from other funds 0.00 377, 340.00 0 % Account Group Total: 0.00 0.00 377, 340. 00 377, 340. 00 0 % Fund Total: 0.00 33, 360. 49 448, 356.00 414, 995. 51 7 % 407 2006 Small Cities Grant 36100 Special Assessments 36101 Principal on Note 0.00 3, 325, 81 0.00 -3, 325, 81 % 36102 Penalties and Interest -144. 53 0.00 0.00 144.53 % Account Group Total: 3, 470. 34 0.00 -3, 470. 34 0.00

0.00

3, 470. 34

0.00

-3, 470. 34

Fund Total:

11/18/15 13: 40: 26

## CITY OF FREEPORT Statement of Revenue Budget vs Actuals For the Accounting Period: 11 / 15

Page: 5 of 6 Report ID: B110C

Fund Account		Received Current Month	Recei ved YTD	Estimated Revenue	Revenue To Be Received	% Recei ved
415 USDA Rural Dev Project						
•						
36100 Special Assessments	1_	0.00	22 701 5	0.00	22 701 50	++ 0/
36100 Special Assessmen		0.00	22, 781. 5		-22, 781. 58	** % ** %
ACCOU	nt Group Total:	0.00	22, 781. 5	8 0.00	-22, 781. 58	** %
	Fund Total:	0.00	22, 781. 5	0.00	-22, 781. 58	** %
601 Water						
31300 General Sales and Us	е Тах					
31300 General Sales and	Use Tax	121. 21	1, 625. 20	2,000.00	374. 80	81 %
Accou	nt Group Total:	121. 21	1, 625. 20	2, 000. 00	374. 80	81 %
34000 Charges for Services						
34000 Charges for Servi	ces	10, 190. 05	124, 687. 6	9 150, 000. 00	25, 312. 31	83 %
34050 Hook-up fee		0.00	2, 300. 0	1, 200. 00	-1, 100. 00	192 %
Accou	nt Group Total:	10, 190. 05	126, 987. 6	9 151, 200. 00	24, 212. 31	84 %
	Fund Total:	10, 311. 26	128, 612. 8	9 153, 200. 00	24, 587. 11	84 %
602 Waste Water						
34000 Charges for Services						
34000 Charges for Servi	ces	4, 988. 33	60, 770. 5	1 73, 000. 00	12, 229. 49	83 %
34050 Hook-up fee		0.00	1, 200. 0	0 1, 200. 00	0.00	100 %
Accou	nt Group Total:	4, 988. 33	61, 970. 5	1 74, 200. 00	12, 229. 49	84 %
36200 Miscellaneous Revenu	es					
36210 Interest Earnings		0.00	255. 2	9 0.00	-255. 29	** %
Accou	nt Group Total:	0.00	255. 2	9 0.00	-255. 29	** %
	Fund Total:	4, 988. 33	62, 225. 8	74, 200. 00	11, 974. 20	84 %
603 Water - USDA Reserve						
39700 Transfer from Water						
39700 Transfer from Wat	er	0.00	41, 601. 0	0.00	-41, 601. 00	** %
	nt Group Total:	0. 00	41, 601. 0		-41, 601. 00	** %
	Fund Total:	0.00	41, 601. 0	0.00	-41, 601. 00	** %

11/18/15 13: 40: 26

CITY OF FREEPORT Statement of Revenue Budget vs Actuals For the Accounting Period: 11 / 15

Page: 6 of 6 Report ID: B110C

Fund Account	Received Current Month	Recei ved YTD	Estimated Revenue	Revenue To Be Received	% Recei ved
604 Waste Water - USDA Reserve					
39800 Transfer From WasteWater					
39800 Transfer From WasteWater	0.00	8, 400. 00	0.00	-8, 400. 00	** %
Account Group Total:	0.00	8, 400. 00	0.00	-8, 400. 00	** %
Fund Total:	0.00	8, 400. 00	0.00	-8, 400. 00	** %
Grand Total:	17, 355. 58	885, 069. 43	1, 544, 260. 00	659, 190. 57	57 %

## Memo

From: Adrianna Hennen, Clerk-Treasurer

To: Freeport City Council

Date: 11/19/15

Re: Public Works Report

Attached you will find the log sheets Loren has been filling out the past month of things he has been doing.

He also wants to talk to you about a roof leak in the wellhouse by the old water tower.

Job Duty	Date	Initial
Russian Hedan to		
Running Hydrants 9 3 locates	9-9	VF.
3 Water turn off noteses	9-9	UF,
1 Water locate 421 1st Ave N.	9-17	
graded Roads	9-23	V.F.
Ran Well House 2 on manual	9-29	ME
Put 3 Belts on Rotory More	9-30	
Meter Readings		
10-1-2015 Storarge Pond 3	10-1-26	X5
10-5-2015 Winter: 2:ng Hyhdrant's Started 7	10-5-	2015
Degreased Lift Station's	10-5-15	ME
Done Discharging Pond 3 closed	1013/5	UME
1000 Discharge fond 2 TO Pond 3	10-13-2	5 ME
Done dischard 2 to 3	10/23/15	ie/me
Disch spen I in to to to even out	10/30/15	16/ME
closed 1+2	' ' .	16/ME
cleaned Dad and somitary lines #48,31,10,00,77,113,112	10/9-11/5	/
Cot plan truck	10/26/15	lb/me
greated someper/cleaned, put sign up on grunn save by Pote H. worked	XM	16/
on water shut off so Flush with tar, chand ponds intake, check	17/17/ OM/R	ME
wells lift stations cleaned streets with sweeper + cleaned storm drains	1.11	11.1.1.
shot water shot off For FSB sprinklers, booked for lines around existing	10/27/15	COLNIE
car wash across from ace, channel agreesed sweeper to park to	10/28/15	46
29	, L	

Job Duty	Date	Initial
ITON	1	
Service on Ford Pickup by Hill ner	9-22-15	ME
- cleaned 1.5+ station on 7th street going to outer drive /got street lights rea	11/2/15	16/me
Thing hanges For x mas lights/Brian come + did water samles to	11/3/15	L6/ME
send of checks pools + checked Flow station	11/3/15	
Met with "John Selvo;" he showed us how to use our detector	11/4/5	16 ME
For underground Vivax machine new company name same equipment		`VF
went to Fric Orimes to try to Figure out his water issues		4(
our sent storm drain is clean + runs away wett behind is	11/4/15	VF
house but there is a pipe coming from these house that is not running		·/
had them tall gopher to get a locate + they can call it is about seve	I .	
cleance shop took locates at Tony klassen existing house		<del>\</del>
they demoid it today 11/5/15 made suce the caped off the	11,5	
com-tary line, cherked in with lim Notch on remodel of	1.2	
sid car wash now vet divice on the 15 st + 2nd st N. chocked	19,	1
ponds or dracked on old sanitary line on No side of old SZ		1
passed the pands, chark well houses + lift stations -	1160	10
a ponds, cleaned around the ponds check 1.Ft station by	11/6/15	16
Bob Househon 7th to outed drive still grease build up after 4 days	' '	lb
or putting degregases down there, deemed desk in office so I can	1	<u>u</u>
Use it for prints check Ficehydrant on 37st SW + 2nd	11	
Are SW by Ar beste's will check on Monday usable but	4.5	
hydrant might have reak, contacted Albumy For more input.	11	w
- Lowered woder shutoff's in stoots, checked wells, drained hydrants	11/9/13	16/ME
- Finish homeing x mas brackets, built covers for intelle well by ponds	: 1	
to the de local so charles by sold as sold of oth st		15
2nd AVE SE rewald tion. Did a walk ground town W/ Dave &	200	06
and sing part circus	11/16/15	
did will checks got snowplan to samples to Got Back at night	11/11	115
they fixed back lights & afternations	n/11	
Did checks at wells, checked ponds, checked lift stations,	11/12	11
water sampling, hung times lights, drained hydrant by bury	. ,	1/-
Stonger, Andy came From Holding Fords, Weeked santing	11/13	
Sewer in street by Schmity's	11/13	
vioter short OFF 139, doubt pands, wells, did drivers test, clampd	1.715	

Job Duty	Date	Initial
Did note; Frontide Schoring tests  hickory popularing ad, well chick + lift station checks	11/16	
shot off water at 139 main street, cleaned shop chaded ponds/depth		
	11/17	
	11/17	
did checks at wells, & did pand checks / depth	11/12	
shut of water to the red barn building, cleaned leaves on steepts	11/18	
where the were klopping CB's, chacked lift stations & wells, ponds	11/18	
checked sump pumps at uptour businesses, met with Dan R From	11/18	
Freeport Electric on heater in Well house 12 not working have space-	11/18	
healer in there now, brian From HoldingFord came went over some	11/18	
stuff a to water sample	,	
	4110	
	<del></del>	
	Ministra	

#### Dymoke Law Office, P.A.

300 Riverside Avenue NW Melrose, Minnesota 56352 Telephone (320) 256-4205 Fax (320) 256-7201

November 17, 2015

Adrianna Hennen City of Freeport 125 Main Street East Freeport, MN 56331

BY ELECTRONIC MAIL

Re: Monthly Legal Report

Dear Ms. Hennen:

During the period from October 20, 2015 through November 17, 2015, we have given significant attention to the following projects on behalf of the City of Freeport:

#### • Freeport EDA

Prepare amendments to EDA Enabling Resolutions and EDA Bylaws, together with resolutions approving the amendments.

Respectfully submitted, Dymoke Law Office, P.A.

by Scott E. Dymoke

## Memo

From: Adrianna Hennen, Clerk-Treasurer

To: Freeport City Council

Date: 11/17/15

Re: Mail Ballot Voting

Back in August I attended a meeting on the topic of voting. A question posed to us clerks is if our town would be interested in mail ballot voting. I stated that Freeport would be interested in the idea of it and to keep it as an option. Dave Walz, Election Director for Stearns Co. will be attending the meeting to better explain how mail ballot voting works and to answer any questions you all might have. I have attached a short information sheet that explains very briefly mail ballot voting.

I think this is a really great opportunity for Freeport.

#### **Mail Voting Information Sheet**

#### **How Does Mail Balloting Work?**

Every registered voter gets a ballot mailed to them. They don't need to request one. Voters can still vote absentee. Ballots are mailed by the Auditor-Treasurer's office no sooner than 46 days and no later than 14 days before the election. Ballots are returned directly to the Auditor-Treasurer's office for processing and counting.

There is no polling place in the precinct on election day. Anyone wanting to vote in person on election day will need to do so at the Auditor's office.

Clerks still take filings and post notices. The County handles the rest of the election.

#### **Benefits**

Your total operational election costs may go down.

Clerks will have much less election work to do.

You won't have to budget for equipment replacement or annual maintenance fees.

You don't have to deal with finding judges or polling places. There are no judge training, election day or mileage expenses.

No equipment testing or Public Accuracy Tests.

No Election Day programming or equipment failures to worry about.

Turnout most likely will go up. Other counties experience turnout in mail precincts of 90%.

#### Why not become a mail ballot precinct?

Your citizens may prefer to go to the polls on election day.

You will have to pay for postage, envelopes, instructions and labels and a processing fee.

#### What do we need to do to conduct our elections by mail?

The Auditor-Treasurer must agree that you can become a mail ballot precinct.

The City Council or Township Board must adopt mail balloting by resolution for an upcoming regularly scheduled election at least 90 days before the election. This resolution is effective until revoked.

You must publish and post notices of the change. You should promote the change through public meetings, press releases, etc.

At least six weeks before the election you must post a notice of ballot procedures for mail voting. The County Auditor-Treasurer can provide you with sample notices.

# City of Freeport Proposal for Subscription

to a SunShare Community Solar Garden





November 18, 2015

Ms. Adrianna Hennen City Clerk-Treasurer 125 Main Street East Freeport, MN 56331

Dear Ms. Hennen,

SunShare is pleased to present a solar energy proposal to City of Freeport for a subscription to SunShare's Community Solar Gardens. We believe our offer is uniquely positioned to provide City of Freeport with the best possible access to Community Solar energy.

Our proposal features a subscription of .137 MW, which will begin construction in early 2016. SunShare currently has 89 MW of the Community Garden applications deemed complete by Xcel Energy, making us an ideal partner for City of Freeport to move forward with this year. As a subscriber, the company can begin saving on its utility bills and meeting its environmental goals.

As part of our subscription with City of Freeport, we are also offering several additional programs, including an employee benefit program that would allow all City of Freeport employees serviced by Xcel Energy an opportunity to source their energy from the sun.

At the end of this proposal, you will find a Letter of Intent. This reservation form reserves your capacity in our gardens to ensure our ability to service you. As SunShare is in the process of reserving our final capacity for 2015, signing by 11/24/2015 will insure your capacity is reserved. After that date, we will start assigning customers to our 2016 capacity.

We look forward to helping City of Freeport achieving its renewable energy goals, engaging its employees and community, and fostering global leadership in renewable energy and local environmental sustainability. Should you have any questions or comments about this proposal, please contact me at any time.

Best regards,

Kyle Roach Commercial Sales Associate 612.325.4918 kroach@mysunshare.com

## Table of Contents

Background and Qualifications	4
About Community Solar	4
About SunShare	4
Partnerships	5
Site Management, Monitoring, and Maintenance	е
Proposal Options	7
Pricing Details	8
Environmental Impacts	12
City of Freeport's Employee Benefit Program	13
Attachment A: Subscription Reservation Letter	14
Attachment B: Historical Xcel Rate Increases	15

## Background and Qualifications

#### About Community Solar

In 2013, the Minnesota State Legislature passed a landmark Community Solar Gardens law that established a new market in the solar industry. Community Solar Gardens are simply solar energy systems that are connected directly to Xcel Energy's grid. Residents, businesses, institutions, and governmental customers can opt to purchase electricity from a Community Solar Garden and receive the benefits of clean without having to install panels on their roof or property. Community Solar subscribers receive solar credits which lower their overall electricity costs. In addition, Community Solar arrays are typically larger than residential or commercial-scale systems, which means that subscribers benefit from economies of scale and lower solar costs. Community Solar companies handle the land acquisition, solar array design, construction, financing, customer enrollment, and ongoing maintenance of the solar energy systems. Community Solar allows more energy users to utilize solar energy than ever before, and it is the easiest way to procure clean, affordable, locally generated energy.

#### About SunShare

Founded in 2011, SunShare is one of the first and largest Community Solar companies in the UnitedStates. Our mission is to make solar energy simple, affordable, and accessible to everyone. We helpedColorado Springs Utilities establish its pilot Community Solar Gardens program in 2011 and we are Xcel Energy's partner in Colorado, having won 100% of its competitive RFP awards in 2013. In Minnesota, SunShare currently has 89 MW of the Community Garden applications deemed complete by Xcel Energy,

SunShare's success has been gained by engaging churches, schools, and local governments, while building a local presence through community relationships. Our ability to develop Community SolarGardens with a wide subscriber base of diverse community members is highly unique within the solar industry. We have years of experience engaging the communities where we operate. Our experience and expertise will provide the added benefit of brand recognition and public relations to City of Freeport as an anchor customer.



#### Partnerships

SunShare has partnered with Mortenson, one of the nation's largest construction companies to provide engineering, procurement, and construction (EPC) for our Gardens. SunShare's and Mortenson's collective experience with financing, construction, operations, and maintenance creates an unsurpassed partnership and ability to execute successful Community Solar Gardens.



With revenues surpassing \$2.3 billion, Mortenson is recognized nationally as 14th in powerconstruction, according to Engineering News Record's (ENR) 2014 ranking, and the 3rd largest solar EPC contractor, according to Bloomberg New Energy Finance's 2014 ranking. Having secured over 1,200 MW of solar energy facilities, Mortenson has proven to be a reliable and bankable EPC partner. Below is a sample of projects completed by SunShare and Mortenson:

Company	Project	Location	Size	Status
Mortenson	Alamosa	Alamosa, CO	30MW AC	Complete
Mortenson	Saint John's Abbey & University	Collegeville, MN	400kW AC	Complete
Mortenson	Solar Star I	Rosamond, CA	318MW AC	Ongoing
Mortenson	Solar Star II	Rosamond, CA	279MW AC	Ongoing
Mortenson	Quinto Solar	Los Banos, CA	110MW AC	Ongoing
Mortenson	Alamo 4	Bracketville, TX	39.6MW AC	Ongoing
SunShare	Venetucci Solar Garden	Colorado Springs, CO	500kW AC	Complete
SunShare	Good Shepherd Solar Garden	Colorado Springs, CO	500kW AC	Complete
SunShare	Imboden Solar Garden	Watkins, CO	4MW DC	Ongoing
SunShare	PPSG1 Solar Garden	Colorado Springs, CO	2.6MW DC	Ongoing
SunShare	White Ranch Garden	Golden, CO	1.5MW AC	Ongoing
SunShare	Colorado Springs Solar Garden	Colorado Springs, CO	500kW AC	Ongoing
SunShare	Arapahoe County	Watkins, CO	500kW DC	Ongoing

#### A Sample of Our Customers

























#### Site Management, Monitoring, and Maintenance

SunShare and our partners are responsible for ongoing monitoring, maintenance, and repair of the Community Solar Gardens. Solar arrays have few moving parts, which means maintenance is fairly limited. SunShare maintains a maintenance & repair budget and adheres to a standard operations and maintenance plan, which includes the following:

- 1) <u>Monitoring:</u> SunShare's remote monitoring systems provides notice when a module or inverter repair is needed. When this occurs, we dispatch a licensed electrician to make the equipment repair or replacement. The rest of the system continues to function even if one of our panels goes down.
- 2) System preventative maintenance: This includes visual inspection of PV arrays, electrical equipment, mounting structure, foreign debris, fence, shading, trackers, corrosion, and discolored panels. In addition, SunShare's maintenance team inspects mounting system and components for abnormal wear or excess corrosion, inspects modules for signs of degradation, inspects string wiring and electrical connectors, and inspects visible conduit and raceways for signs of damage or wear.
- 3) <u>Inverter preventative maintenance</u>: SunShare's maintenance team inspects and cleans the interior of inverters, inspects air filters, replaces and cleans air filters, inspects seals and replaces them if necessary, inspects electrical connections and wiring, mechanically inspects connections and wiring, re-torques electrical connections as needed, and completes IR scans of inverter connections, writing, and electronics.
- 4) Other site maintenance: SunShare's team inspects general site conditions regularly. We maintain vegetation within the fence line including under panels to prevent shading and risk of fire, clear debris within the fenced area, and clean modules if necessary due to excessive dust or soil buildup. We also conduct regular system testing and verification, and have emergency response procedures in place to respond 24 hours a day if something happens at one of our Gardens.

SunShare also pledges to maintain or add value to the land we use to host our Gardens, including a pledge to plant pollinator-friendly habitat as described below.

#### SunShare Pollinator Pledge

We recognize and acknowledge that Community Solar developers can play an important role increating onsite habitats that support and generate environmentally beneficial pollinators, including monarch butterflies and various bee species. For this reason, we pledge to evaluate (and when feasible, adopt) the use of pollinator-friendly ground-cover and vegetation-management practices for all the solar PV sites that we develop and/or manage in Minnesota.

Co-locating solar arrays with native wildflowers is a well-established practice and offers a wide range of habitats both around garden perimeters and beneath the arrays. Pollinator plants are known to enrich soils, increase rainwater infiltration and prevent erosion. These native grasslands can be maintained without the use of fertilizers or pesticides.

## **Proposal Options**

We are pleased to present City of Freeport with plans for 100% offset of your energy use with Community Solar. Our offer gives City of Freeport access to clean solar energy at no upfront cost and minimal risk, while providing long-term savings for 25 years. This option also allows for an unlimited amount of employee subscriptions.

Option	Description	Benefits to the City of Hayfield		
Option 1:	■ 137 kW subscription	• \$4,194 estimated savings in year 1		
Fixed Rate	\$0.12 per-kWh SunShare solar	\$148,444 estimated cumulative savings		
	electricity rate	• \$o down		
	<ul><li>2.25% annual escalation on SunShare rate</li></ul>			
Option 2:	■ 137 kW subscription	• \$5,109 estimated savings in year 1		
Fixed Rate	\$0.1150 per-kWh SunShare solar electricity rate	<ul><li>\$134,038 estimated cumulative savings by year 25</li></ul>		
	<ul><li>2.75% annual escalation on SunShare rate</li></ul>	• \$o down		

<sup>\*</sup>All pricing is subject to final site due diligence, engineering, and market factors at time of contract closing.

<sup>\*\*</sup>Savings assume 2.75% annual utility escalation.

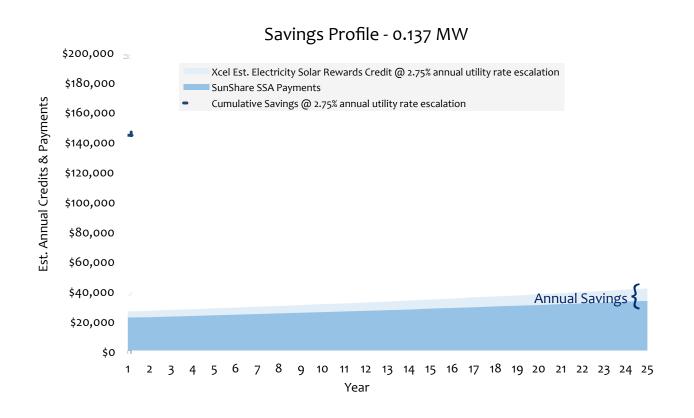
## **Pricing Details**

0.137 MW Option

12-cent SunShare SSA with 2.25% escalator, \$0 upfront pre-pay

0.137 MW Solar Services Agreement

Year	1	5	10	25
Est. Annual Panel Degradation Rate: 0.5%				
Estimated kWh Production	183,032	179,399	174,958	162,286
Est. Annual Utility Rate Increase: 2.75%				
Xcel Est. Electricity Solar Rewards Credit/kWh	\$0.143	\$0.157	\$0.177	\$0.256
Projected Annual Credit	\$26,157	\$28,166	\$30,951	\$41,496
Annual SunShare SSA Rate Increase: 2.25%				
SunShare SSA Price/kWh	\$0.120	\$0.131	\$0.147	\$0.205
SunShare SSA Payments	\$21,964	\$23,532	\$25,650	\$33,219
Savings (S*RC Credit vs. Est. Xcel Rates)				
Estimated Annual Savings	\$4,194	\$4,634	\$5,301	\$8,278
Estimated Cumulative Savings	\$4,194	\$22,044	\$47,159	\$148,444



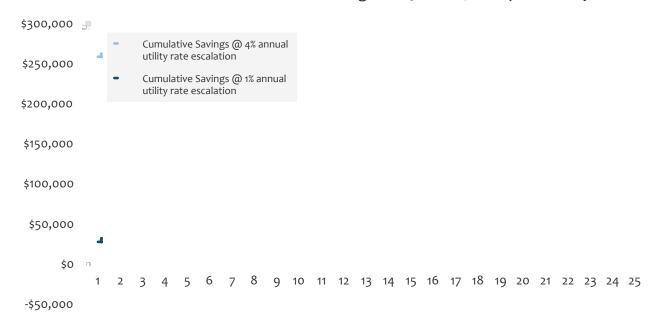
The following charts are alternative utility rate tests, demonstrating the savings City of Freeportwould achieve under various utility rate increases:

#### **CUMULATIVE SAVINGS**

with Alternative Xcel Rate Increases

Year	1	5	10	25
Estimated kWh Production	183,032	179,399	174,958	162,286
Annual Utility Rate Increase: 4%				
Estimated Net Savings/year vs. Xcel	\$4,194	\$5 <b>,</b> 852	\$8,457	\$21,157
Estimated Cumulative Savings	\$4,194	\$25,006	\$61,823	\$279,638
Annual Utility Rate Increase: 1%				
Estimated Net Savings/year vs. Xcel	\$4,194	\$3,002	\$1,368	-\$4,646
Estimated Cumulative Savings	\$4,194	\$18,019	\$28,194	\$2,849

#### Cumulative Savings - 0.137 MW, \$0 Upfront Payment

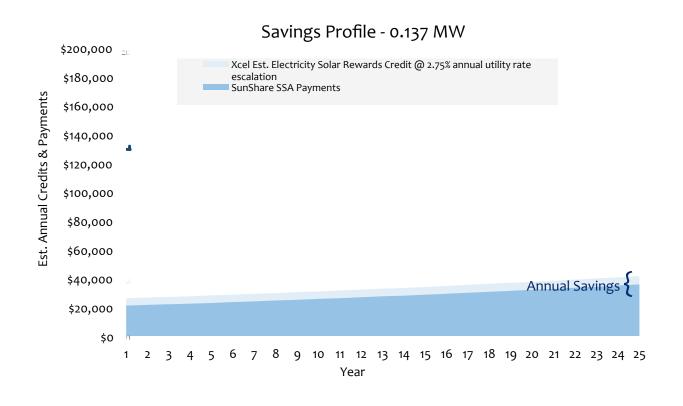


#### 0.137 MW Option

11.5-cent SunShare SSA with 2.75% escalator, \$0 upfront pre-pay

0.137 MW Solar Services Agreement

Year	1	5	10	25
Est. Annual Panel Degradation Rate: 0.5%				
Estimated kWh Production	183,032	179,399	174,958	162,286
Est. Annual Utility Rate Increase: 2.75%				
Xcel Est. Electricity Solar Rewards Credit/kWh	\$0.143	\$0.157	\$0.177	\$0.256
Projected Annual Credit	\$26,157	\$28,166	\$30,951	\$41,496
Annual SunShare SSA Rate Increase: 2.75%				
SunShare SSA Price/kWh	\$0 <b>.</b> 115	\$0.128	\$0.147	\$0.221
SunShare SSA Payments	\$21,049	\$22,996	\$25,684	\$35,788
Savings (S*RC Credit vs. Est. Xcel Rates)				
Estimated Annual Savings	\$5,109	\$5 <b>,</b> 170	\$5 <b>,</b> 266	\$5,708
Estimated Cumulative Savings	\$5,109	\$25,693	\$51,822	\$134,038



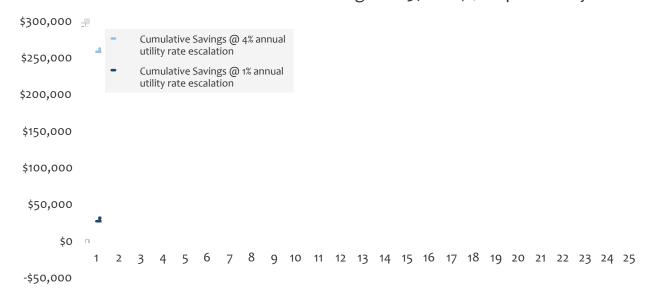
The following charts are alternative utility rate tests, demonstrating the savings City of Freeportwould achieve under various utility rate increases:

#### **CUMULATIVE SAVINGS**

with Alternative Xcel Rate Increases

THE PROPERTY OF THE CONTROL OF THE C				
Year	1	5	10	25
Estimated kWh Production	183,032	179,399	174,958	162,286
Annual Utility Rate Increase: 4%				
Estimated Net Savings/year vs. Xcel	\$5,109	\$6,388	\$8,422	\$18,587
Estimated Cumulative Savings	\$5,109	\$28,654	\$66,486	\$265,232
Annual Utility Rate Increase: 1%				
Estimated Net Savings/year vs. Xcel	\$5,109	\$3,538	\$1,334	-\$7,216
Estimated Cumulative Savings	\$5,109	\$21,667	\$32,857	-\$11,557

#### Cumulative Savings - 0.137 MW, \$0 Upfront Payment



#### **Environmental Impacts**

Community Solar projects create significant benefit to the environment, including avoidance ofemissions of pollutants such as CO<sub>2</sub>, NO<sub>X</sub>, and SO<sub>2</sub>. These pollutants impact climate change, pulmonary diseases, and acid rain. With any subscription size City of Freeport chooses, City of Freeport can realize significant impacts on the environment and the communities in which itoperates.

Here we have listed sample projected cumulative emission offsets for a .137 MW option.

#### **Your Offset Impact**

#### **Equivalent to:**

8,939,178

Ibs of CO<sub>2</sub>

a leading cause of climate change



9,000,647

miles of driving avoided

24,313

lbs of SO<sub>2</sub>

a leading cause of acid rain



1,843,931

gallons of water saved from use in coal plants

14,559

lbs of NO<sub>X</sub>

a leading cause of smog



103,979

CO<sub>2</sub>-absorbing trees planted

### City of Freeport's Employee Benefit Program

We are excited to invite City of Freeport's employees the opportunity to participate in a City of Freeport-branded Community Solar benefits program, which SunShare will develop to City of Freeport's specifications and in line with its existing benefits programs for employees.

With City of Freeport as an anchor customer, SunShare will provide City of Freeport employees with a unique recruitment story for employees to integrate Community Solar seamlessly with City of Freeport's existing benefits programs so that employees can choose discounted solar energy just as they would select a health care plan. While the program will be developed to City of Freeport's specifications, minimal effort or responsibility will be required on City of Freeport's part to enroll participants into the program.

SunShare will work closely with City of Freeport's sustainability or human resources team to develop a cobranded program that will engage employees, educate them about the benefits of Community Solar, and congratulate City of Freeport for its continued global leadership in sustainability. Events can include, at City of Freeport's request, breakfast, lunch, and after-work/school social events; video, animation, and other digital educational tools; social media engagement including Twitter, Facebook, and YouTube; outreach and education, including visits to a Community Solar Garden; marketing materials; and full public relations and media support to externally educate and message City of Freeport's leadership in sustainability.



## Attachment A: Subscription Reservation Letter

#### LETTER OF INTENT Reservation for Subscription to a SunShare Community Solar Garden

November 18, 2015

Ms. Adrianna Hennen City Clerk-Treasurer 125 Main Street East Freeport, MN 56331

Dear Ms. Hennen,

SunShare is excited that you have expressed interest in subscription to our Community Solar program in Minnesota and we look forward to moving forward with you as a subscriber.

This letter of intent reserves capacity in a program under which you would enter into a subscription agreement with SunShare, LLC. This letter is not a formal or binding agreement for younor for SunShare. However, it reflects both of our intentions to enter into a binding agreement foryour subscription to one of our Community Solar gardens of 137 in size within 45 days.

If the above arrangement is acceptable, please sign below and return a copy to the address below. We

look forward to continuing discussions with you!

Sincerely,

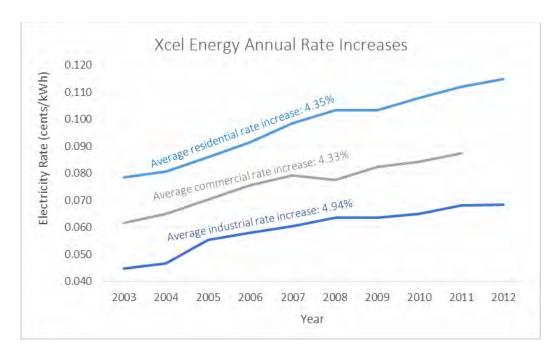
**Matthew Bowers** Director of Commercial Sales mbowers@mysunshare.com

970-658-7490

SunShare, LLC	City of Freeport
Ву:	Ву:
Printed Name:	Printed Name:
Date:	Date:

## Attachment B: Historical Xcel Rate Increases

Our projected Xcel rate increase (2.75%) is a conservative estimate based on Xcel's 10-yearhistorical rate increases.



Source: U.S. Energy Information Administration